

30th May 2018

The Manager
Listing Department
National Stock Exchange of India Limited
Bandra Kurla Complex, Bandra (East)
Mumbai – 400 051

Symbol: JASH**Sub.: Current Order book position & sales visibility for year 2018-19**

Dear Sir/ Ma'am,

This is to inform you as under :

1. Standalone Order book position as on 30th May 2018 for Jash Engineering Ltd., Indore is as under :

| | TOTAL ORDERS | | EXPORT ORDERS | |
|---|--------------|---------------|---------------|--------------|
| - Pending Orders in hand as on 1 st April 2018 | : Rs. | 168.43 Crores | Rs. | 62.39 Crores |
| - Orders received from 1st April 2018 till now | : Rs. | 34.85 Crores | Rs. | 9.60 Crores |
| - Orders negotiated in month of May 2018 | : Rs. | 28.03 Crores | Rs. | 21.40 Crores |
| - Total for JEL, Indore | : Rs. | 231.31 Crores | Rs. | 93.39 Crores |

2. Standalone Order book position as on 30th May 2018 for Shivpad, Chennai is as under :

| | TOTAL ORDERS | | EXPORT ORDERS | |
|--|--------------|--------------|---------------|-------------|
| - Pending Orders in hand as on 1st April 2018 | : Rs. | 7.68 Crores | Rs. | 0.00 Crores |
| - Orders received from 1st April 2018 till now | : Rs. | 1.08 Crores | Rs. | 0.00 Crores |
| - Orders negotiated in month of May 2018 | : Rs. | 1.60 Crores | Rs. | 0.00 Crores |
| - Total for Shivpad, Chennai | : Rs. | 10.36 Crores | Rs. | 0.00 Crores |

3. Standalone Order book position as on 30th May 2018 for Jash USA Inc / Rodney Hunt Inc , USA is as under :

| | TOTAL ORDERS | | ORDERS PLACED ON JEL , INDORE | |
|--|--------------|--------------|-------------------------------|--------------|
| - Pending Orders in hand as on 1st April 2018 | : Rs. | 53.04 Crores | Rs. | 33.95 Crores |
| - Orders received from 1st April 2018 till now | : Rs. | 7.13 Crores | Rs. | 2.28 Crores |
| - Orders negotiated in month of May 2018 | : Rs. | 13.29 Crores | Rs. | 8.65 Crores |
| - Total for Jash USA / Rodney Hunt USA | : Rs. | 73.46 Crores | Rs. | 44.88 Crores |



4. Consolidated Order book position as on 30th May 2018 for all companies under JEL is as under :

| | | TOTAL ORDERS | |
|--|-------|---------------------|--|
| - Pending Orders in hand as on 1st April 2018 | : Rs. | 195.20 Crores | |
| - Orders received from 1st April 2018 till now | : Rs. | 40.78 Crores | |
| - Orders negotiated in month of May 2018 | : Rs. | 34.27 Crores | |
| - Total for all Companies under JEL | : Rs. | 270.25 Crores | |

To arrive at consolidated order book position only the difference of Total order received by Jash USA / Rodney Hunt – Orders placed on JEL, Indore is considered in case of Jash USA/ Rodney Hunt, USA

5. Consolidated Sales Target finalized for 2018-19 for all companies under JEL is as under :

| | | TOTAL SALES | | EXPORT SALES (ONLY JEL) | |
|--|-------|--------------------|--|--------------------------------|--------------|
| JEL Standalone | : Rs. | 190.00 Crores | | Rs. | 72.73 Crores |
| Shivpad standalone | : Rs. | 12.00 Crores | | Rs. | 0.00 Crores |
| Jash USA / Rodney Hunt | : Rs. | 37.00 Crores | | Rs. | 0.00 Crores |
| Total Sales target for all companies under JEL | : Rs. | 239.00 Crores | | Rs. | 72.73 Crores |

To arrive at consolidated sales position only the difference of Total done by Jash USA / Rodney Hunt – Orders placed on JEL, Indore is considered in case of Jash USA/ Rodney Hunt, USA.

- Even though the company has Order visibility of Rs. 270 crores as on end of May, the sales target is still kept Rs. 240 crores. Approx Rs. 1 crore will come from E&M Hongkong and Mahr Macshinenbau GmbH, Austria. The reason for keeping lower sales target is the poor state of state government finances as well as financial stress in banks and in infra companies which may see many projects in India slowing down midway or stuck due to inability of the infra company to arrange finance to smoothly complete the project.
- The breakeven at JASH USA / Rodney Hunt, USA is expected to be achieved this year upon their achieving sales of approx USD 11 Million (Rs. 73 crores approx). In view of this their sales target is kept USD 11 Million for the year 2018-19. The sales figure of Rs. 37.00 crores shown in point no. 5 represent only the margin of JASH USA / Rodney Hunt on material supplied by JEL, India and the local sales done by JASH USA / Rodney Hunt from the new plant in USA.
- The export sales of Rs. 72.73 Crores shown in point no. 5 includes sales made to JASH USA / Rodney Hunt but does not include the margin of JASH USA / Rodney Hunt on material supplied by JEL, India and the local sales done by JASH USA / Rodney Hunt from the new plant in USA.

This is for your information and for the public at large.

Thanking You,
Yours Faithfully,
For JASH Engineering Limited


Nisha Kharpade

Company Secretary & Compliance Officer

